

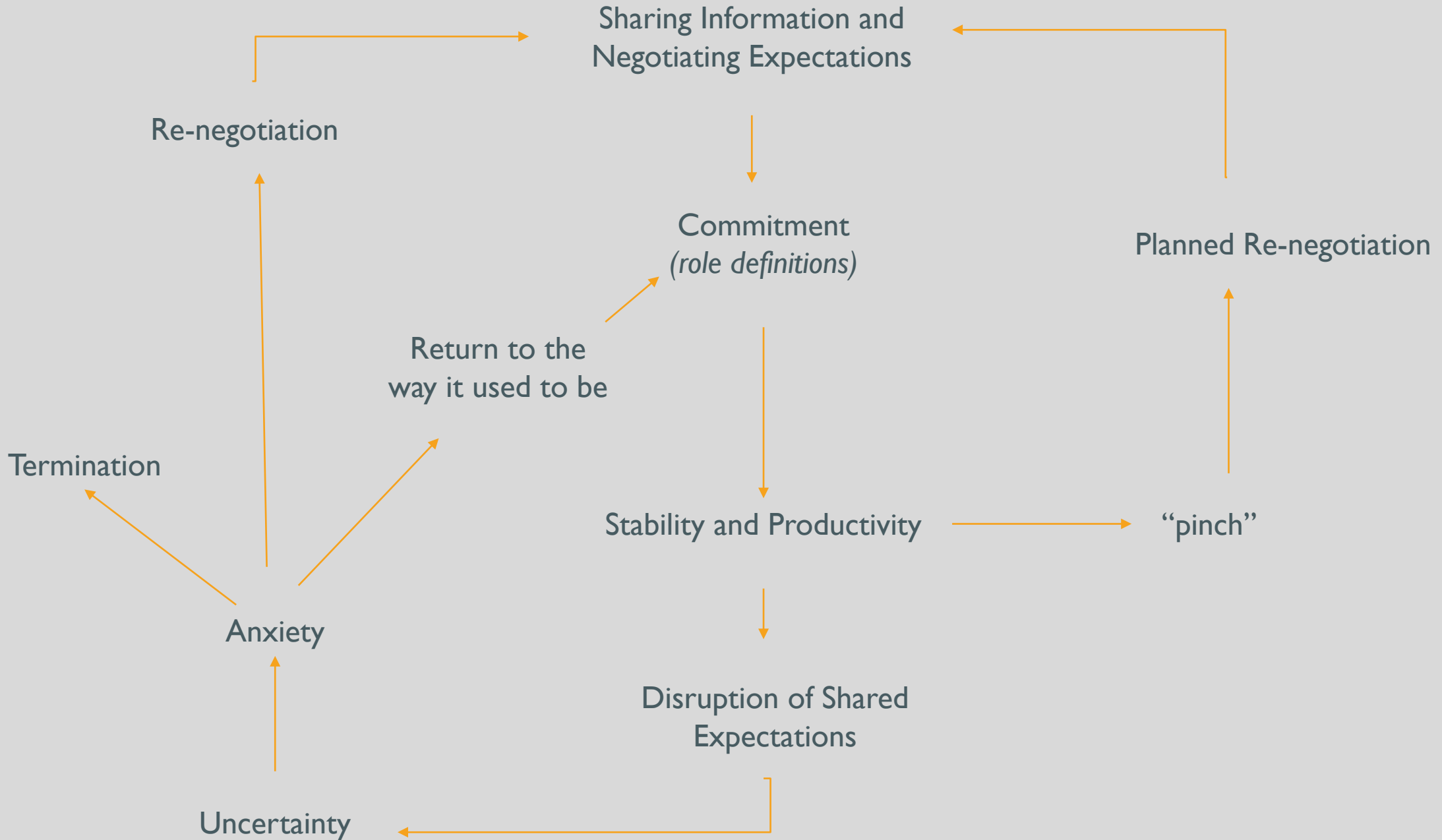
PLANNED RE-NEGOTIATION

What Just Happened?

What Happens Next?

THE WORLD RUNS ON RELATIONSHIPS: RELATIONSHIPS RUN ON EXPECTATION

- Sometimes we have expectations in relationships that only exist on one side
- Shared expectations can be discussed and, if necessary, re-negotiated.
- If expectations are unarticulated, we often learn about them when they are not met
- What we expect – articulated or not – is important data about who we are and how we function in relationship.



WHAT JUST HAPPENED

- What expectations have been disrupted?
 - Where do you see people
 - 1. trying to exit relationship
 - 2. anxious to return to “the way it was”
 - 3. using this moment to make positive change

WHAT HAPPENS NEXT?

- What structures are you putting in place to listen to new information?
- How open are your people to talking about the anxiety and uncertainty?
- If this moment is a moment of great potential for positive change – how can you and your system take the opportunity?